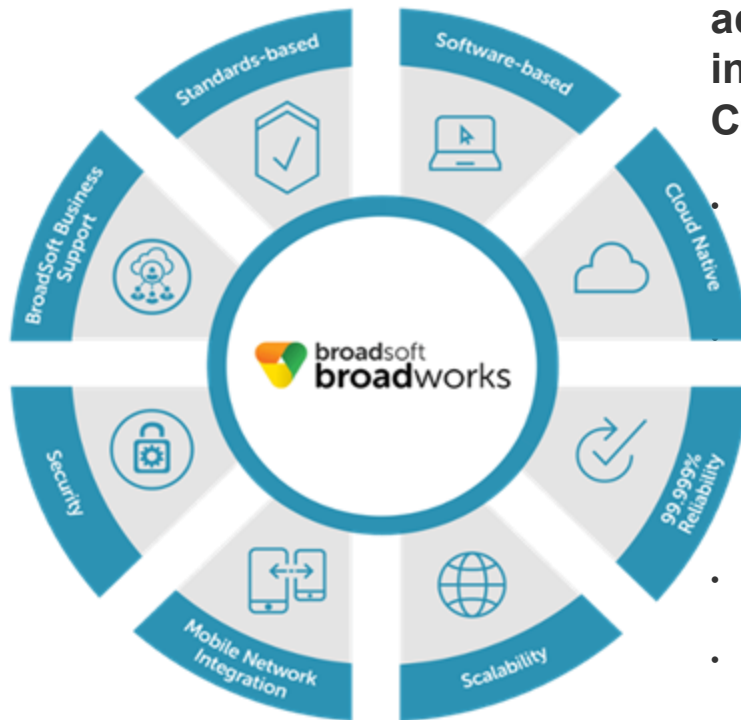


**Collaboration as a
Service
Hospitality as a
service**



WHAT IS HARMONY WITH WEBEX BY EMW?



Carrier-grade Voice Control application providing business and consumer voice services with advanced collaboration capabilities. Platform hosted in two UAE-based Oracle Cloud Infrastructure Data Centers providing five 9's reliability

- **Horizontal scaling to 10s of thousands of extensions**
- **Geographic redundancy / Architecture**
- **Multi-tenant/single logical system**
- **Zero-touch provisioning, Over-the-top**
- **Open and interoperable**
- **Built-in Security**
- **Customer Self-Care Portal**
- **Hospitality Services with out-of-the-box integration to Middleware from Jazzware and TigerTMS**

HARMONY WITH WEBEX BY EMW APPROVED BY LEADING HOTELIERS



EMW - Proprietary and Confidential intended solely for Recipient

HARMONY WITH WEBEX BY EMW BENEFITS



/01	RESILLIENCE Running from 2 regional data centers allows us to offer the most resilient solution available.	/4	FLEXIBLE FINANCE We offer a mix of commercial solutions including all Opex, Per User Per Month (PUMP), Scale up or down.	/07	EXPERIENCE Multiple Locations across global geographies same experience
/02	ALWAYS UP TO DATE With one major and one minor upgrade every year plus the addition of new functionality and innovations you will always have the best, at no extra cost.	/05	ONE STOP SHOP We offer services ranging from Voice, UC, Video, Devices, Security, Analog and SIP Gateways, Call Center, Recording and many others.	/08	INNOVATION We are constantly innovating to ensure our solutions keep your company ahead, with the very best solutions and services
/03	ANYWHERE Harmony Mobile allows associate devices access to Harmony with Webex inside and outside of the office using iOS, Android and more	/06	24x7x365 Our support team operates around the clock ensuring we are there to support you whenever you, or your employees, need it.	/09	OUR INDUSTRY TOO We focus on the Enterprise and every member of our team is dedicated to ensuring we deliver the best solution

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HARMONY WITH WEBEX BY EMW FEATURES



Enterprise Telephony via
Mobile optimized cloud



Video Conferencing



Web Management
Portal – Self-Service



Business Conferencing;
moderator controls & more



Web meetings with
application, desktop, & file
sharing



SIP Trunking



Instant Messaging
& Presence



Receptionist
Attendant Console



Application integration CRM,
Microsoft, Google and more



Unified Messaging



Call Center



Auto Attendant



Team Collaboration



eFax



Call Recording



MS Teams Integration



Hospitality
Middleware



Devices

HARMONY WITH WEBEX BY EMW SAMPLE PHONES



EMW supports a range of guest room phones from wired to wireless and from traditional and more compact models. You do not need new guest room phones to work with Harmony with Webex, almost all existing guest room phones will work exactly as they do today.

We support phones from Cisco, AEI, Avaya, Bittell, Cisco, Cetis, Grandstream, Mitel, NEC, Poly, Vtech, Yealink,, etc...

EMW will always lead with Cisco devices



HARMONY WITH WEBEX BY EMW PRICING



Hotel Rooms	Backoffice 1	Backoffice 2	Backoffice 3
Standard	Advanced	Premium	Premium+
<ul style="list-style-type: none"> Voice Calling Features <ul style="list-style-type: none"> IP phone Voicemail 1 device 	<ul style="list-style-type: none"> Voice & Video Calling Features Voicemail Mobility IP Phone / Video Multiple devices 	<ul style="list-style-type: none"> Voice & Video Calling Features IM&P (PC & Mobile) Voicemail Mobility IP Phone / Mobile Desktop Sharing Team Collaborate 	<ul style="list-style-type: none"> Voice & Video Calling Features IM&P (PC & Mobile) Voicemail Mobility IP Phone / Mobile Webex Audio, Video Conferencing (100) Desktop Sharing Team Collaborate

+
Applications

- Auto Attendant
- Attendant Console
- Call Recording
- Mobility
- Call Center Basic
- CRM integration
- SIP Trunk
- Standalone meeting
- Call Center



+
Devices




- 2-Line Basic
- 4-Line Advanced
- Video Phone
- Conferencing
- DECT
- Headset
- 3rd Party Phones

- Pricing based on 1 year subscription
- 15% off the above prices for 3-year subscription (annual invoicing)
- Overage will be invoiced monthly

+
TMS

HARMONY WITH WEBEX BY EMW PRICING CONTINUED



		
Attendant Console	Auto Attendant	Call Recording
<ul style="list-style-type: none">• Web based application for receptionist	<ul style="list-style-type: none">• Multi-node Auto Attendant	<ul style="list-style-type: none">• Voice Call recording

- **Pricing based on 1&3 year subscription**
- **Overage will be invoiced monthly**

WHY HARMONY WITH WEBEX BY EMW



- **Profound experience in Hospitality with dedicated team**
- **Fill the gap in Hospitality. Sell direct to customers or with other partners**
- **Services based on Per User Per Month (PUMP) Weeks instead of Months to provide end-to-end Voice services with PMS integration**
- **Scalability for fast and immediate growth**
- **Migration from SIP based platforms/PBX and devices with little to no impact on business**
- **Regional coverage across Middle East and Africa**

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**THANK
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