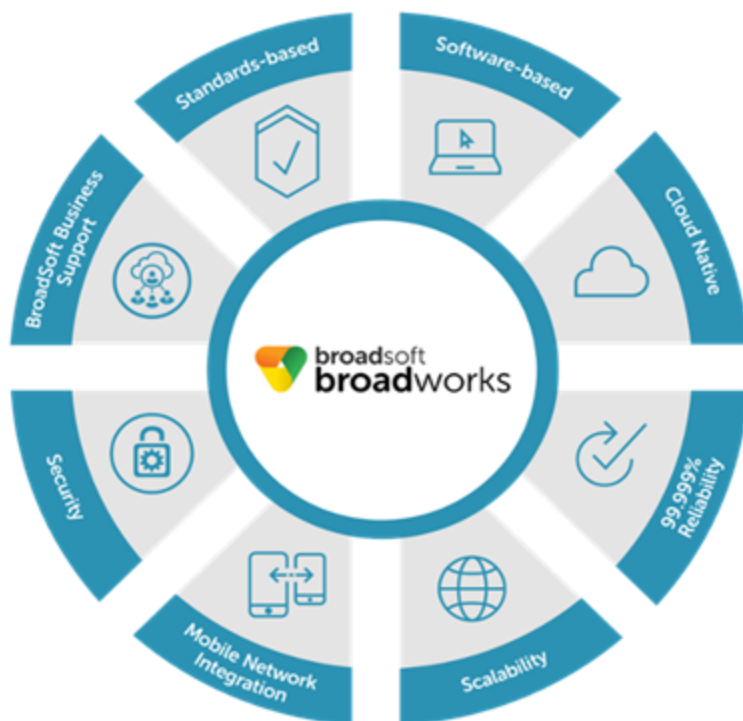


**Collaboration as a  
Service  
Reseller as a  
service**



# EMW HARMONY WITH WEBEX PLATFORM



Carrier-grade Voice Control application providing business and consumer voice services with advanced collaboration capabilities. Platform hosted in two UAE-based Oracle Cloud Infrastructure data centers providing five 9's reliability.

- Horizontal scaling to 10s of thousands of extensions
- Geographic redundancy / Architecture
- Multi-tenant/single logical system
- Zero-touch provisioning, Over-the-top
- Open and interoperable
- Built-in Security
- Customer and reseller Self-Care Portal

# EMW MAJOR CLIENTS



Jumeirah

zain

DUBAI  
HOLDING

ادنوك  
ADNOC



دائرة التنمية الاقتصادية  
DEPARTMENT OF ECONOMIC DEVELOPMENT

DUBAI  
PROPERTIES

UNITED ARAB EMIRATES  
THE SUPREME COUNCIL FOR NATIONAL SECURITY  
General Authority of Ports Border and Free Zones Security



بلدية دبي  
DUBAI MUNICIPALITY



الهيئة الاتحادية للكهرباء والماء  
Federal Electricity & Water Authority

مركز الإحصاء - أبوظبي  
Statistics Center - Abu Dhabi

rakez  
RAS AL KHAIMAH  
ECONOMIC ZONE

TECOM  
INVESTMENTS

A member of DUBAI HOLDING

UNITED ARAB EMIRATES  
MINISTRY OF HEALTH



الإمارات العربية المتحدة  
وزارة الصحة

دائرة النقل  
DEPARTMENT OF TRANSPORT



Dubai Airports  
Connecting the World

RTA  
هيئة الطرق والمواصلات  
ROADS & TRANSPORT AUTHORITY

حكومة الشارقة  
Government of Sharjah

دائرة الشؤون البلدية  
بلدية مدينة العين  
AL AIN CITY MUNICIPALITY  
DEPARTMENT OF MUNICIPAL AFFAIRS



هيئة الصحة بدبي  
DUBAI HEALTH AUTHORITY

سلطة منطقة عجمان الحرة  
AJMAN FREE ZONE AUTHORITY

غرفة دبي  
DUBAI CHAMBER

دبي للثقافة  
Dubai Culture  
هيئة دبي للثقافة والفنون  
Dubai Culture & Arts Authority

ADNEC  
شركة أبوظبي الوطنية للمعارض  
Abu Dhabi National Exhibitions Company

ABU DHABI  
MEDIA

# EMW & HARMONY WITH WEBEX BENEFITS



<b>/01</b>	<b>RESILLIENCE</b>  Running from 2 regional data centers allows us to offer the most resilient solution available.	<b>/4</b>	<b>FLEXIBLE FINANCE</b>  We offer a mix of commercial solutions including all Opex, PayAsYouGo, Scale up or down.	<b>/07</b>	<b>EXPERIENCE</b>  Multiple Locations across global geographies same experience
<b>/02</b>	<b>ALWAYS UP TO DATE</b>  With one major and one minor upgrade every year plus the addition of new functionality and innovations you will always have the best, at no extra cost.	<b>/05</b>	<b>ONE STOP SHOP</b>  We offer services ranging from Voice, UC, Video, Devices, Security, Analog and SIP Gateways, Call Center, Recording and many others.	<b>/08</b>	<b>INNOVATION</b>  We are constantly innovating to ensure our solutions keep your company ahead, with the very best solutions and services
<b>/03</b>	<b>ANYWHERE</b>  Harmony Mobile allows associate devices access to Harmony with Webex inside and outside of the office using iOS, Android and more	<b>/06</b>	<b>24x7x365</b>  Our support team operates around the clock ensuring we are there to support you whenever you, or your employees, need it.	<b>/09</b>	<b>OUR INDUSTRY TOO</b>  We focus on the Service providers and every member of our team is dedicated to ensuring we deliver the best solution

# HARMONY WITH WEBEX FEATURES



Enterprise Telephony via  
Mobile optimized cloud



Video Conferencing



Web Management  
Portal – Self-Service



Business Conferencing;  
moderator controls & more



Webex meetings with  
application, desktop, & file  
sharing



SIP Trunking



Instant Messaging  
& Presence



Receptionist  
Attendant Console



Application integration CRM,  
Microsoft, Google and more



Unified Messaging



Call Center



Auto Attendant



Team Collaboration



eFax



Call Recording



MS Teams Integration



Call Accounting



Devices



# HARMONY WITH WEBEX BY EMW SAMPLE PHONES



Harmony with webex supports a range of phones from wired to wireless and from traditional and more compact models.

You do not need new phones to work with Harmony with Webex, almost all existing vendor's phones will work exactly as they do today.

We support phones from Cisco, AEI, Avaya, Bittell, Cisco, Cetis, Grandstream, Mitel, NEC, Poly, Vtech, Yealink, etc...

**EMW will always lead with Cisco devices**



# HARMONY WITH WEBEX BY EMW PRICING



Hotel Rooms	Backoffice 1	Backoffice 2	Backoffice 3
Standard	Advanced	Premium	Premium+
<ul style="list-style-type: none"> <li>Voice Calling Features                             <ul style="list-style-type: none"> <li>IP phone</li> <li>Voicemail</li> <li>1 device</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>Voice &amp; Video Calling Features</li> <li>Voicemail</li> <li>Mobility</li> <li>IP Phone / Video</li> <li>Multiple devices</li> </ul>	<ul style="list-style-type: none"> <li>Voice &amp; Video Calling Features</li> <li>IM&amp;P (PC &amp; Mobile)</li> <li>Voicemail</li> <li>Mobility</li> <li>IP Phone / Mobile</li> <li>Desktop Sharing</li> <li>Team Collaborate</li> </ul>	<ul style="list-style-type: none"> <li>Voice &amp; Video Calling Features</li> <li>IM&amp;P (PC &amp; Mobile)</li> <li>Voicemail</li> <li>Mobility</li> <li>IP Phone / Mobile</li> <li>Webex Audio, Video Conferencing (100)</li> <li>Desktop Sharing</li> <li>Team Collaborate</li> </ul>

+ Applications
<ul style="list-style-type: none"> <li>Auto Attendant</li> <li>Attendant Console</li> <li>Call Recording</li> <li>Mobility</li> <li>Call Center Basic</li> <li>CRM integration</li> <li>SIP Trunk</li> <li>Standalone meeting</li> <li>Call Center</li> </ul>






+ Devices
<ul style="list-style-type: none"> <li>2-Line Basic</li> <li>4-Line Advanced</li> <li>Video Phone</li> <li>Conferencing</li> <li>DECT</li> <li>Headset</li> <li>3rd Party Phones</li> </ul>

- Pricing based on 1 year subscription
- 15% off the above prices for 3-year subscription (annual invoicing)
- Overage will be invoiced monthly

+ TMS
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# HARMONY WITH WEBEX BY EMW PRICING CONTINUED



		
<b>Attendant Console</b>	<b>Auto Attendant</b>	<b>Call Recording</b>
<ul style="list-style-type: none"><li>• Web based application for receptionist</li></ul>	<ul style="list-style-type: none"><li>• Multi-node Auto Attendant</li></ul>	<ul style="list-style-type: none"><li>• Voice Call recording</li></ul>

- **Pricing based on 1&3 year subscription**
- **Overage will be invoiced monthly**



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# WHY HARMONY WITH WEBEX BY EMW

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- **Profound experience in Voice and UC Services with dedicated team**
- **Services based Pay as You Go and Pay for what you use**
- **Weeks instead of Months to provide end-to-end Voice and UC services**
- **Scalability for fast and immediate growth**
- **Migration from SIP based platforms/PBX and devices with little to no impact on business**
- **Regional coverage across Middle East and Africa**

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# CONTACT US

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**THANK  
YOU**

