

## Why Now is the Time for Cloud-Native Solutions Like Harmony with Webex

Hotels have long relied on legacy communication systems—why is now the time for cloud-native solutions like Harmony with Webex? Now is the perfect time for hotels to move away from legacy communication systems and embrace cloud-native solutions like **Harmony with Webex**. Here's why:

Reason	Details
1. Modern Guest Expectations	<ul> <li>Guests expect seamless, instant communication for requests like room service or concierge.</li> <li>Cloud solutions offer omnichannel communication (voice, chat, video) for enhanced satisfaction.</li> </ul>
2. Operational Efficiency & Cost Savings	<ul><li>Legacy systems are costly to maintain and lack scalability.</li><li>Cloud-native solutions reduce IT overhead and eliminate expensive hardware upgrades.</li></ul>
3. Flexibility & Scalability	<ul> <li>Cloud systems scale easily across properties and integrate with existing hospitality management software.</li> <li>Future-proofing operations.</li> </ul>
4. Mobility & Remote Capabilities	- Staff can communicate from anywhere via mobile apps or web platforms, ensuring better coordination and faster service.
5. Enhanced Security & Compliance	- Cloud platforms offer enterprise-grade security, encrypted communication, and data protection, complying with industry standards.
6. AI & Automation for Better Service	- AI-driven tools (chatbots, call routing, voice assistants) enhance service efficiency, reduce wait times, and enable personalized guest experiences.
7. Disaster Recovery & Business Continuity	- Cloud solutions ensure continuous communication with redundancy and automatic updates, even during outages.

## How Harmony with Webex Addresses the Needs of Hospitality Teams Managing Opera PMS

Benefit	Details
1. Seamless Integration with Opera PMS	<ul> <li>Real-time data sync with Opera PMS for instant access to guest information and room status.</li> <li>Automated workflows allow staff to initiate calls and requests directly from Opera interface.</li> </ul>
2. Enhanced Staff Communication & Collaboration	<ul><li>Unified platform for communication (voice, video, chat) across departments.</li><li>Mobile and remote access allows staff to respond to Opera updates from anywhere.</li></ul>
3. Improved Guest Service & Faster Response Times	<ul> <li>Automated notifications for housekeeping updates, room readiness, and special requests.</li> <li>AI-powered call routing directs guest requests to the right department, reducing wait times.</li> </ul>
4. Increased Operational Efficiency	<ul> <li>Task automation for room cleaning, minibar restocks, and maintenance requests from Opera PMS.</li> <li>Centralized dashboard for real-time hotel operations overview.</li> </ul>
5. Secure, Scalable, & Cost-Effective	<ul> <li>End-to-end encryption for hospitality data privacy compliance.</li> <li>Scales easily for multi-property hotels.</li> <li>Eliminates costly on-premise PBX systems, ensuring 99.999% uptime.</li> </ul>

## Why It Matters

Integrating Harmony with Webex into Opera PMS allows hotels to:

- Eliminate operational silos
- Speed up hotel operations
- Enhance guest satisfaction

The result: Higher efficiency, reduced costs, and a better overall guest experience.